

# Corresponding Activity Journal Of Distribution Science

The screenshot shows a Gmail interface with a search bar containing 'jds'. The email is from Hee-Joong Hwang to Gusti Agung Gede Witarsana. The content of the email is as follows:

MS #JDS-Mar-10-2022-091 Receipt of New Manuscript. Kotak Masuk x

Hee-Joong Hwang <acomms-noreply@kisti.re.kr> kepada saya  
Kam, 10 Mar 2022, 21:48 Nonaktifkan untuk: Inggris x

Dear Lecturer I Gusti Agung Gede Witarsana:

On 2022-03-10, we received your manuscript, referenced below:

Title: The antecedent factors for improving hotel performance during covid-19: Evidence from five-star hotels in Bali-Indonesia

Author: I Gusti Agung Gede Witarsana, Ni Nyoman Kerti Yasa, I Putu Gde Sukaatmadja, Ida Bagus

Thank you for submitting your previous research and study.

Your manuscript ID is Manuscript #JDS-Mar-10-2022-091 and it is entered into the peer-review process.

You may check the status of your manuscript by accessing the 'Submissions under Review' folder or selecting the following URL:  
<http://acomms.kisti.re.kr/journal/intro.do?journalSeq=J000173>

(You may need to copy and paste the complete URL into your browser, if the link fails to direct you to the right page.)

You will receive another email upon the completion of review process.

Please note that there is a fee for this review process for the author who has failed to review at least 3 other manuscripts. However, if you reviewed at least 3 other manuscripts you will be exempt from the payment. The review fee need to be sent to the bank account designated by the Editor in Chief.

The screenshot shows a Gmail interface with a search bar containing 'jds accepted'. The email is from Hee-Joong Hwang to Gusti Agung Gede Witarsana. The content of the email is as follows:

JDS: MS#JDS-Mar-10-2022-091\_R4 Decision Letter Kotak Masuk x

Hee-Joong Hwang <acomms-noreply@kisti.re.kr> kepada saya  
Min, 8 Mei 2022, 16:38 Nonaktifkan untuk: Inggris x

Dear Lecturer I Gusti Agung Gede Witarsana:

I am pleased to inform you that your manuscript, referenced below, has been **accepted** for publication in the The Journal of Distribution Science.

MS #JDS-Mar-10-2022-091\_R4

'The Antecedent Factors for Distribution of Improving Hotel Performance During Covid-19: Evidence from Five-Star Hotels in Bali-Indonesia.'

For the proper publication, please follow the publication process of this journal. Refer to the link below.  
<http://acomms.kisti.re.kr/journal/intro.do?journalSeq=J000173>

Thank you for your contribution to the Journal. If you have any questions, feel free to contact us referring to the last contact address.

- Tulis
- Kotak Masuk 1.778
- Berbintang
- Ditunda
- Penting
- Terkirim
- Draf 24
- Kategori
  - Selengkapnya
- Label
  - Personal
  - Selengkapnya

18 dari banyak

**JDS: Final Submission** Kotak Masuk

**I Gusti Agung Gede Winarsana** <acoms-noreply@kisti.re.kr>  
kepada saya

Sen, 9 Mei 2022, 22.01

Inggris Indonesia Terjemahkan pesan Nonaktifkan untuk: Inggris

Dear Author(s),

You have submitted the final manuscript entitled,

'The Antecedent Factors for Distribution of Improving Hotel Performance During Covid-19: Evidence from Five-Star Hotels in Bali-Indonesia' by I Gusti Agung Gede Winarsana, Ni Nyoman Kerti Yasa, I Putu Gde Sukaatmadja, Ida Bagus Ketut Surya submitted to The Journal of Distribution Science for a form of

(choose one: Regular Paper, Review Paper, or Letters to the Editor).

[Write down your own Rationale. An example follows:]

'Purpose: Since the emergence of the Covid-19 pandemic, almost all the hospitality industry has experienced a decrease in the distribution of room occupancy. Therefore, this study aims to examine how to improve the performance of 5-star hotels in Bali by involving market orientation, revenue management orientation, competitive advantage, dynamic capability, and pricing capability. Research design, data and methodology: This study involved 127 managers in 62 five-star hotels in Bali. Analysis of this study using structural equation modelling (SEM) with SmartPLS software. Results: This study reveals that the performance of five-star hotels in Bali is influenced by factors such as market orientation, revenue management orientation, competitive advantage, dynamic capability, and pricing capability. In addition, revenue management orientation, competitive advantage, and dynamic capability have been shown to mediate the effect of market orientation on the performance of five-star hotels in Bali. Finally, pricing capability has been proven to have not been able to increase the revenue and performance of five-star hotels in Bali. Conclusions: Hotel performance is largely determined by several important factors which include market orientation, revenue management orientation, competitive